

Value2Society™

Becoming a more valued and valuable company.

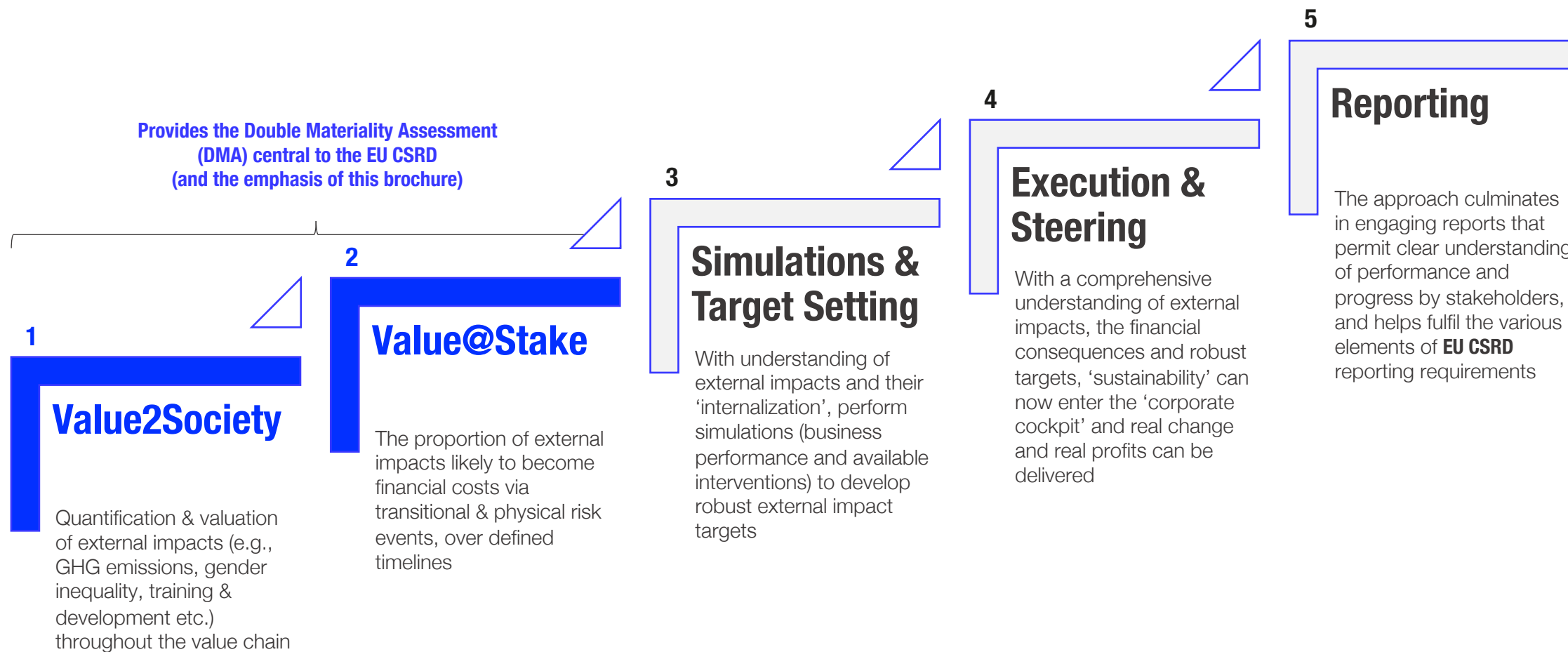
Double Materiality



Overview

A 5-Step Approach

- A five-step approach to support sustainability & associated reporting (across standards) programmes, delivering real engagement & change



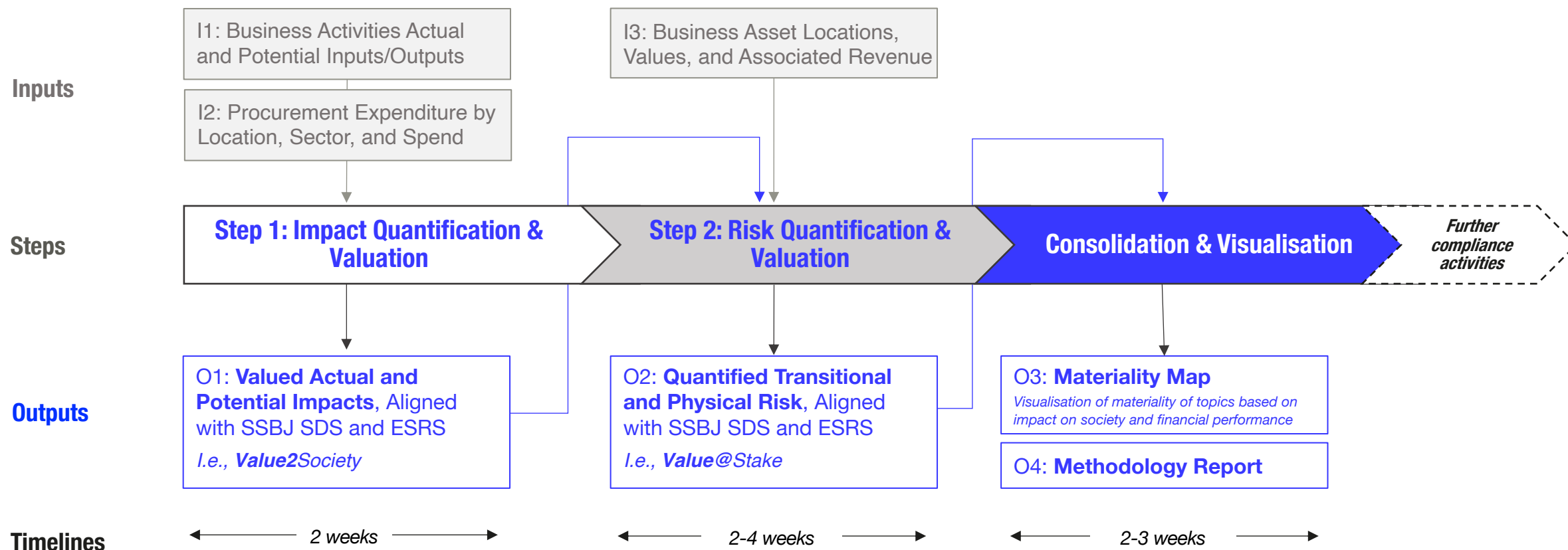
*“To enhance our group steering and complement our understanding of value creation, we started to introduce a new metric called **Value2Society**. This metric assesses our contribution to the environment, people and society, comprehensively quantified in monetary terms. We are working on integrating **Value2Society** into our performance management system. This monetised impact valuation also provides valuable input to identify material topics as part of the double materiality analysis under the Corporate Sustainability Reporting Directive”*

Hilti

Sustainability Report

Steps 1 & 2

Route2's approach enables objective and efficient double materiality assessments aligned with EU ESRS requirements



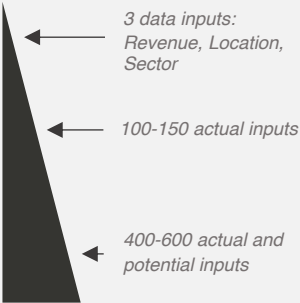
Step 1: Value2Society™

In this first step, we quantify the societal impacts of a business, with varying levels of accuracy depending on the granularity of data input

Data Inputs & Capture

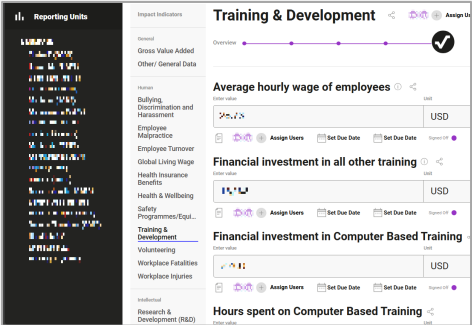
- Analysis can take place with different accuracy levels depending on available data
- A few data points are needed for an initial picture, more granular data gives more accurate results

I1: Business Activities Actual and Potential Inputs/Outputs

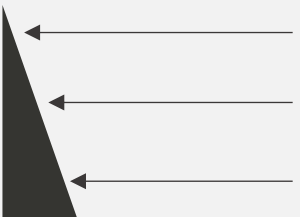


- High-level, low accuracy** Only 3 data points
E.g., \$110 M, Greece, Shipping Industry
- Granular, mid accuracy** Actual business inputs/outputs
E.g., 187,778 t CO2-e Greenhouse Gas Emissions
- Detailed, high accuracy** Actual, and potential business inputs/outputs as expected in 1 year, 6 years, > 6 years
E.g., 2024: 187,778 t, 193,411 t, 205,190 t CO, 217,686 t CO2-e

Recommended

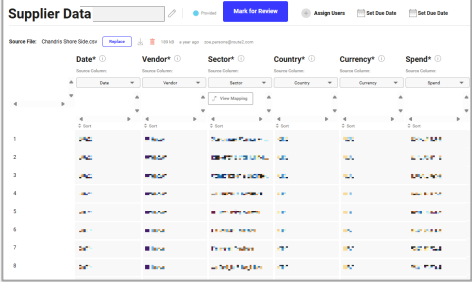


I2: Procurement Expenditure by Location, Sector, and Spend



- High-level, low accuracy** Only 3 data inputs required:
Expenditure, Location, Sector
- Granular, mid accuracy** Actual business procurement expenditure data
- Detailed, high accuracy** Actual and potential procurement expenditure data, expected in 1 year, 6 years, > 6 years

Recommended



Outputs

- Prioritised list of topics, valued with indicators from Route2's Value2Society framework

O1: Valued Actual and Potential Impacts in the Short, Mid, and Long Term

Aligned with ESRS

ESRS	ESRS Sub-topic	2024	2025	2030	>2030
E1	Climate change	20000	2047M	2080M	2077M
E5	Resource inflows	20000	2047M	2080M	2077M
G1	Corruption and bribery	20000	2047M	2080M	2077M
S1	Equal treatment, opportunities for all (own workforce)	20000	2047M	2080M	2077M
E2	Pollution	20000	2047M	2080M	2077M
S3	Economic, social and cultural rights	20000	2047M	2080M	2077M
S2	Working conditions (value chain)	20000	2047M	2080M	2077M
S2	Other work-related rights (value chain)	20000	2047M	2080M	2077M
E4	Biodiversity and ecosystems	20000	2047M	2080M	2077M
S2	Equal treatment, opportunities for all (value chain)	20000	2047M	2080M	2077M
E5	Waste	20000	2047M	2080M	2077M
E3	Water	20000	2047M	2080M	2077M
S1	Working conditions (own workforce)	20000	2047M	2080M	2077M

Step 2: Value@Stake

We then quantify the proportion of societal impacts likely to be internalized¹, via transition and physical risks, as financial costs

Input

- Prioritised valued list of topics
- Key business assets with location and value

O1: Valued Actual and Potential Impacts in the Short, Mid, and Long Term

ESRS	ESRS Sub-topic	2024	2025	2030	>2030
E1	Climate change	11111111	11111111	11111111	11111111
E5	Resource inflows	11111111	11111111	11111111	11111111
G1	Corruption and bribery	11111111	11111111	11111111	11111111
S1	Equal treatment, opportunities for all (own workforce)	11111111	11111111	11111111	11111111
E2	Pollution	11111111	11111111	11111111	11111111
S3	Economic, social and cultural rights	11111111	11111111	11111111	11111111
S2	Working conditions (value chain)	11111111	11111111	11111111	11111111
S2	Other work-related rights (value chain)	11111111	11111111	11111111	11111111
E4	Biodiversity and ecosystems	11111111	11111111	11111111	11111111
S2	Equal treatment, opportunities for all (value chain)	11111111	11111111	11111111	11111111
E5	Waste	11111111	11111111	11111111	11111111
E3	Water	11111111	11111111	11111111	11111111
S1	Working conditions (own workforce)	11111111	11111111	11111111	11111111

I3: Business Asset Locations, Values, and Associated Revenue

E.g., Manufacturing Plant, Stuttgart, Germany, \$150M Asset Value, \$52M Revenue

Outputs

- Transition risk: how much societal impact will be internalised¹ (via regulations etc.) in the short, mid, & long term
- Physical risk: how much societal impact will be internalised¹ (via physical change etc.) in the short, mid, & long term

O2: Quantified Transitional and Physical Risk in the Short, Mid, and Long Term (Value@Stake)
Aligned with ESRS

ESRS	ESRS Sub-topic	2025	2030	>2030
E5	Resource inflows	11111111	11111111	11111111
E1	Climate change	11111111	11111111	11111111
G1	Corruption and bribery	11111111	11111111	11111111
S2	Working conditions (value chain)	11111111	11111111	11111111
S2	Other work-related rights (value chain)	11111111	11111111	11111111
S1	Equal treatment, opportunities for all (own workforce)	11111111	11111111	11111111
E4	Biodiversity and ecosystems	11111111	11111111	11111111
S2	Equal treatment, opportunities for all	11111111	11111111	11111111
S3	Economic, social and cultural rights	11111111	11111111	11111111
E5	Waste	11111111	11111111	11111111
E2	Pollution	11111111	11111111	11111111
E3	Water	11111111	11111111	11111111
S1	Working conditions (own workforce)	11111111	11111111	11111111

¹ the impact value likely to translate into financial cost

Consolidation & Visualization

We then consolidate results in a double materiality map, providing insights into what matters to the business and its stakeholders

Input

- Prioritised and list of topics based on impact
- Prioritised and valued list of topics based on risks

O1: Valued Actual and Potential Impacts in the Short, Mid, and Long Term
i.e., Value2Society

O2: Quantified Transitional and Physical Risk in the Short, Mid, and Long Term
i.e., Value@Stake

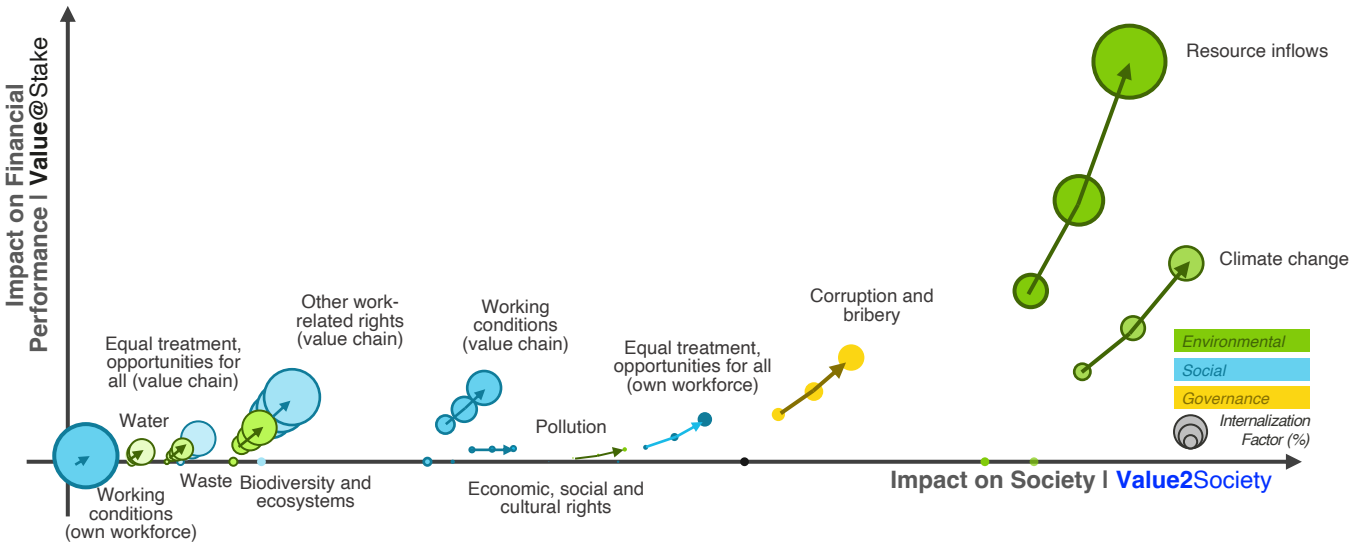
Consolidated Overview:

ESRS	ESRS Sub-topic	Value2Society				Value@Stake			
		2024	2025	2030	>2030	2025	2030	>2030	
E5	Resource inflows	High	High	High	High	High	High	High	
E1	Climate change	High	High	High	High	High	High	High	
G1	Corruption and bribery	High	High	High	High	High	High	High	
S2	Working conditions (value chain)	High	High	High	High	High	High	High	
S2	Other work-related rights (value chain)	High	High	High	High	High	High	High	
S1	Equal treatment, opportunities for all (own workforce)	High	High	High	High	High	High	High	
E4	Biodiversity and ecosystems	High	High	High	High	High	High	High	
S2	Equal treatment, opportunities for all (value chain)	High	High	High	High	High	High	High	
S3	Economic, social and cultural rights	High	High	High	High	High	High	High	
E5	Waste	High	High	High	High	High	High	High	
E2	Pollution	High	High	High	High	High	High	High	
E3	Water	High	High	High	High	High	High	High	
S1	Working conditions (own workforce)	High	High	High	High	High	High	High	

Outputs

- Visual representation enables **clear communication** of actual, short-term, mid-term, and long-term **materiality**
- **Through quantification, measurable thresholds** can be defined to **establish impact and financial materiality**

O3: **Double Materiality Map** *Double Materiality Matrix* representing how topics evolve over time
Topics quantified based on actual and potential impacts and risks, in the short, mid, and long term



Illustrative only, the bubble size represents the internalization factor, i.e., the percentage of impact value that will translate into financial risk

Case Study

A double materiality assessment for a large manufacturer, enabling not only compliance, but true change

- A large multinational business utilized their double materiality assessment as foundation to shape their sustainability roadmap, set targets, and track progress

The client

- Global, Europe-based business
- Power tools manufacturing
- Approx. 35k employees
- Leading in the high-end segment

The challenge

- Doing an extensive/expensive DMA with a Big 4 for > 100 FTE days
- About to present the results of a DMA assessment for CSRD to the Executive Board
- Success criteria of the project for the Board is to make the DMA useful and relevant to the business
- The client is struggling with thresholds and prioritisation as all issues were determined material during the project

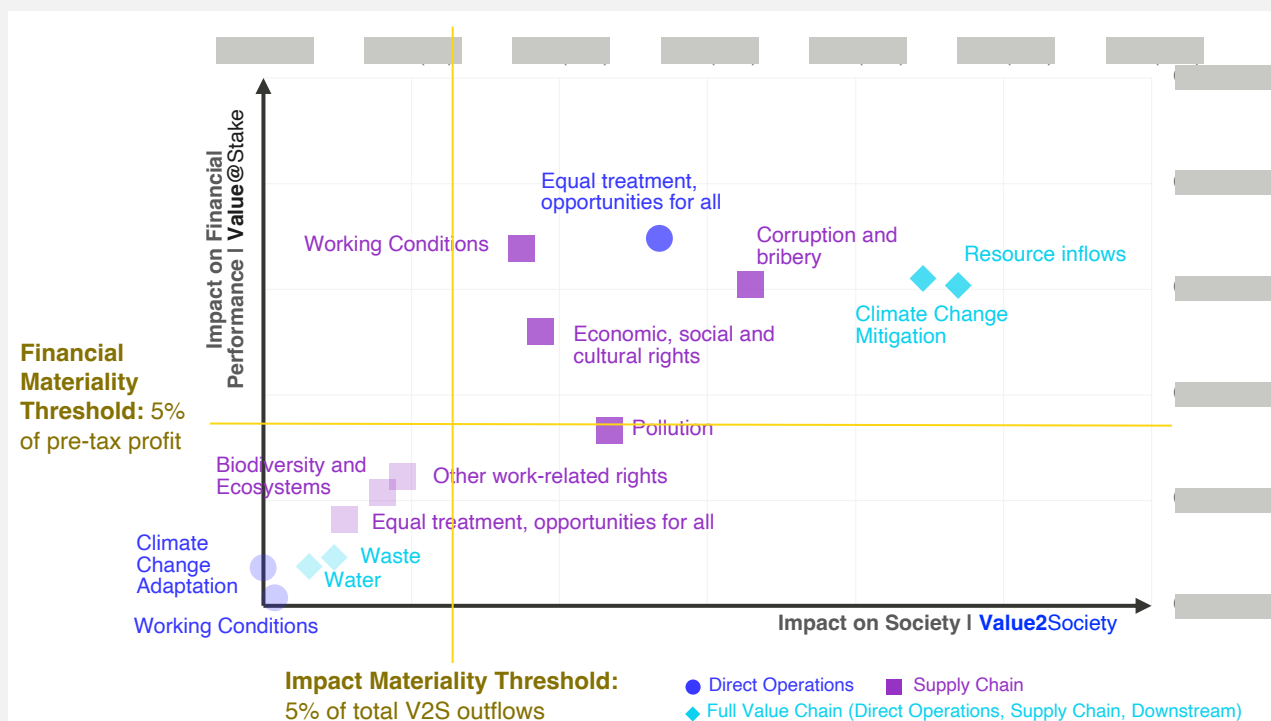
R2's solution: double materiality matrix with thresholds integrated in business performance: 7/14 topics considered material.

- The assessment considered actual impacts and long-term risks
- Out of 27 sub-sub-topics of CSRD's ESRS, only topics relevant to the industry and quantifiable in the timeframe were assessed

Thresholds

Sub-topics are considered material when:

- From an **impact perspective**, the actual impact on Society represents **more than 5% of the total value lost** by the client
- From a **financial perspective** when the potential impact on financial performance is **more than 5% of pre-tax profit**
- A combination of both



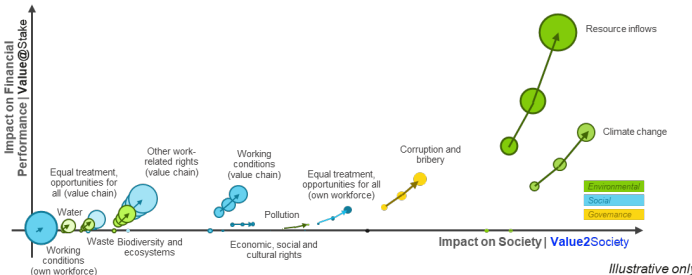
Summary

Route2 needs 3 types of inputs per project to deliver a quantified double materiality map that fulfils requirements and provides the foundation to drive change

Required Inputs

I1	Business Activities Actual & Potential Inputs/Outputs	Different levels of granularity possible:	
		High-level data, low accuracy	Revenue, Location, Sector
		Granular, mid accuracy	Actual business inputs/outputs
		Detailed, high accuracy	Actual, and potential business inputs/outputs as expected in 1 year, 6 years, >6 years
I2	Procurement Expenditure by Location, Sector, and Spend	Different levels of granularity possible:	
		High-level data, low accuracy	Expenditure, Location, Sector
		Granular, mid accuracy	Actual business procurement expenditure data
		Detailed, high accuracy	Actual and potential procurement expenditure data, expected in 1 year, 6 years, >6 years
I3	Business Asset Locations, Values and Revenue	Overview of key facilities, incl. plants and offices, with respective value and revenue	

Delivered Outputs

O1 & O2	Consolidated Overview of: <ul style="list-style-type: none">Valued Actual and Potential Impacts in the Short, Mid, and Long Term (Value2Society)Quantified Transitional and Physical Risk in the Short, Mid, and Long Term (Value@Stake)	<table><tr><th rowspan="2">ESRS</th><th rowspan="2">ESRS Sub-topic</th><th colspan="4">Value2Society</th><th colspan="3">Value@Stake</th></tr><tr><th>2024</th><th>2025</th><th>2030</th><th>>2030</th><th>2025</th><th>2030</th><th>>2030</th></tr><tr><td>E5</td><td>Resource inflows</td><td>■■■■■</td><td>■■■■■</td><td>■■■■■</td><td>■■■■■</td><td>■■■</td><td>■■■■■</td><td>■■■■■</td></tr><tr><td>E1</td><td>Climate change</td><td>■■■■■</td><td>■■■■■</td><td>■■■■■</td><td>■■■■■</td><td>■■■</td><td>■■■■■</td><td>■■■■■</td></tr><tr><td>G1</td><td>Corruption and bribery</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>S2</td><td>Working conditions (value chain)</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>S2</td><td>Other work-related rights (value chain)</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>S1</td><td>Equal treatment, opportunities for all (own workforce)</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>E4</td><td>Biodiversity and ecosystems</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>S2</td><td>Equal treatment, opportunities for all (value chain)</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>S3</td><td>Economic, social and cultural rights</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>E5</td><td>Waste</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>E2</td><td>Pollution</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>E3</td><td>Water</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr><tr><td>S1</td><td>Working conditions (own workforce)</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td><td>■■■</td></tr></table>							ESRS	ESRS Sub-topic	Value2Society				Value@Stake			2024	2025	2030	>2030	2025	2030	>2030	E5	Resource inflows	■■■■■	■■■■■	■■■■■	■■■■■	■■■	■■■■■	■■■■■	E1	Climate change	■■■■■	■■■■■	■■■■■	■■■■■	■■■	■■■■■	■■■■■	G1	Corruption and bribery	■■■	■■■	■■■	■■■	■■■	■■■	■■■	S2	Working conditions (value chain)	■■■	■■■	■■■	■■■	■■■	■■■	■■■	S2	Other work-related rights (value chain)	■■■	■■■	■■■	■■■	■■■	■■■	■■■	S1	Equal treatment, opportunities for all (own workforce)	■■■	■■■	■■■	■■■	■■■	■■■	■■■	E4	Biodiversity and ecosystems	■■■	■■■	■■■	■■■	■■■	■■■	■■■	S2	Equal treatment, opportunities for all (value chain)	■■■	■■■	■■■	■■■	■■■	■■■	■■■	S3	Economic, social and cultural rights	■■■	■■■	■■■	■■■	■■■	■■■	■■■	E5	Waste	■■■	■■■	■■■	■■■	■■■	■■■	■■■	E2	Pollution	■■■	■■■	■■■	■■■	■■■	■■■	■■■	E3	Water	■■■	■■■	■■■	■■■	■■■	■■■	■■■	S1	Working conditions (own workforce)	■■■	■■■	■■■	■■■	■■■	■■■	■■■
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O4	Methodology Report Explanatory notes on impact and risk quantification and valuations	<div><div>Value2Society™ Route2 CSRD Double Materiality Assessment (DMA) Methodology Report March 2024</div><div>Route2</div></div>																																																																																																																																											

Conclusions

Route2 introduces efficiency and cost effectiveness to double materiality assessments, establishing a platform to drive real change and bolster engagement



Introduces a comprehensive, efficient & objective approach to understanding double materiality

- Combining **Value2Society** with **Value@Stake**
- Direct operations & upstream*
- Short, medium and long term



Enables to narrow down material topics to focus on what matters, in full alignment with international and native reporting requirements



Supports and helps steers the typical stakeholder engagement process



Facilitates straightforward establishment of materiality thresholds, integrated with existing business performance metrics



Operates on minimal levels of data, across sectors



Provides the bedrock for more substantive sustainability work (driving real change)

** Downstream can also be quantified on sector case by case basis*



Thank you for your time.

For more information, please email
info@route2.com